

Today's Webinar Presentation

A Non-Contact Discussion about the Pros/Cons of Project Consulting Presented by *FEI Dallas Chapter*

August 25, 2020

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CPE Credits

Today's webinar is worth 1.5 Continuing Professional Education (CPE) credits.

To be eligible for CPE credit, you must:

- Answer **at least 5** of the 6 polling questions (during the webinar) and have a total viewing time of **at least 75** minutes.
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Welcome and Opening Remarks



MODERATOR

Robert Walker

Vice President, Financial Advisor

Merrill Lynch

FEI Dallas Chapter Chair,

Career Management

Introductions



MODERATOR

Cliff Edwards

President

Thomas Edwards Group, Inc.

FEI Dallas Chapter Chair,

Career Management

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dallas chapter

**A Non-Contact
Discussion about
the Pros/Cons of
Project Consulting**

Helen Dickey and Ben Pinto

FENG
THE FINANCIAL EXECUTIVES
NETWORKING GROUP

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Introductions

- Helen Dickey, Harris & Dickey

Harris & Dickey Integrity
Experienced
Reliable

- Ben Pinto, Thomas Edwards Group

TEG
THOMAS EDWARDS
GROUP

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Agenda

- Understanding Project Consulting and Interim Services
- Benefits of Project Consulting and Interim Work
- Concerns of Project Consulting and Interim Work
- Locating and Pricing Project and Interim Work
- What Companies are Targeting for Project/Interim
- Working with Project Consulting and Interim Firms
- Putting Yourself in the Best Position for Opportunities
- General Market Update and Questions



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Understanding Project Consulting and Interim Services

- Project Consulting
- Interim Work
- Contract to Hire



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Benefits of Project Consulting and Interim Work

- Cash Flow
- Fresh / New Experience Learning
- Confidence
- Flexibility
- Work/Life Balance
- Less Politics



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Concerns of Project Consulting and Interim Work

- Impact on Permanent Job Search
- Downtime
- Uncertain Ending of an Assignment
- Dealing with Multiple Firms
- Matching Skills to the Project Needs



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Locating and Pricing Project and Interim Work

- Networking
- Online/Internet Postings
- Project Consulting Firms
- Search Firms and Agencies
- Roles Dictate the Pay
- Win-Win Pricing



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What Companies are Targeting for Project/Interim Work

- Hot Projects
- Technical Expertise
- Industries
- Software



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Working with Project Consulting and Interim Firms

- Finding a Match with Your Background and Needs
- W-2 vs 1099
- Commitment
- Communication



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Putting Yourself in the Best Position for Opportunities

- Resume
- Interview skills
- Versatility/Expertise
- Professionalism
- Reputation
- Video Conference/WFH Capabilities



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General Market Update and Questions

- > Pre-Covid Market
- > Covid Market
- > Post-Covid Market (???)
- > Questions



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ARE THERE ANY QUESTIONS
FOR TODAY'S PRESENTER?

PLEASE ASK YOUR QUESTION IN THE Q&A BOX!

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Closing Remarks



MODERATOR
Cliff Edwards
President
Thomas Edwards Group, Inc.
FEI Dallas Chapter Chair,
Career Management

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Thank you for your
time and your
participation.

Helen Dickey and Ben Pinto



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thank you!

FOR YOUR PARTICIPATION DURING THIS WEBCAST!

VISIT FEIDALLAS.ORG FOR EVENT INFORMATION

CPE Notification Email should be sent in 7-10 days.

For any additional questions regarding CPE, please email Nancy.Ehlers@feidallas.org